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Research Interests

- Behavioral Ethics
- Ethics of Technology
- Organizational Behavior
- Economic Psychology
- Behavioral Economics
- Empirical Methods

Education

- Habilitation in Business Management, University of Cologne
- Ph.D. in Economics, Bonn University
- Diploma in Business Management, Humboldt-University of Berlin
- German High School Diploma, Colégio Andino, Bogotá
- Bachillér Académico en Ciéncias Naturáles, Colégio Andino, Bogotá

Affiliations

- Technical University of Munich (*current*)
- Catholic University of Eichstätt-Ingolstadt
- University of Pennsylvania, Philadelphia
- National Research University Higher School of Economics, Moscow
- University of Helsinki
- University of Cologne
- Bonn University
- Humboldt University of Berlin
- RWTH Aachen University
- Ingolstadt University of Applied Sciences
- Mittweida University of Applied Sciences, Campus M 21, Munich

Academic TUBAF Projects Currently Funded by Third-Party Funding Agencies

- TRANSFORMERS: Transformers for Sustainable Futures (project sponsor: StIL – Stiftung Innovation in der Hochschullehre, project coordinator, project duration: July 2026 – June 2030, grant amount: 2.047.000 €, project link: https://stiftung-hochschullehre.de/wp-content/uploads/2026/05/Weltcampus-Website-Projektuebersicht.pdf)

- Akzeptanz und Gestaltung von Robotik in der Pflege – Strategien zur Linderung des Pflegenotstandes (project sponsor: Sächsisches Staatsministerium für Wissenschaft, Kultur und Tourismus, project coordinator, project duration: August 2023 – October 2026, grant amount: 193.000 €, project link: https://www.forschung.sachsen.de/geistes-und-sozialwissenschaften-5322.html)

- PRO-SLO: Educating experts to master the complex Social License to Operate issues (project sponsor: eit RawMaterials, European Union, principal investigator, project duration: October 2023 – October 2026, grant amount: 1.059.000 €, project link: www.proslo.eu)

Reviewing

Academy of Management, Austrian Academy of Sciences, Die Betriebswirtschaft, European Journal of Social Psychology, Frontiers in Psychology, Games, Homo Oeconomicus, Journal of Behavioral and Experimental Economics, Journal of Business Ethics, Journal of the Economic Science Association, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Journal of Economic Psychology, Journal of Organizational Behavior, Journal of Public Economics, International Economic Review, International Journal of Human Resource Management, International Review of Economics, Management Science, Philosophy and Technology, PLoS ONE, Review of Managerial Science, Verband der Hochschullehrer für Betriebswirtschaft

Editorial Activities

- Associate Guest Editor at Frontiers in Psychology (2020–today)
- Guest editor at Journal of Business Economics (2025–today)

Articles in Peer-Reviewed Journals

Bodenschatz, A., M. Uhl, & **G. Walkowitz** (2026). A Behavioral Economics Approach to Programming Autonomous Systems in Moral Dilemmas, *AI & Society*, 1-13.

Lönnqvist, J.E., Leikas, S. & **G. Walkowitz** (2025). Ideological Constraint and Behavioral Consistency – A Person-Centered Approach to Political Attitudes and Public Goods Games Behavior. *Frontiers in Social Psychology* 3, 1467884.

Bodenschatz, A. & **G. Walkowitz** (2025). Slipping on Stereotypes – Interactive Gender Effects in the Erosion of Ethical Behavior, *Journal of Economic Psychology* 106: 102785.

Reiter, K., A. Mohnen, & **G. Walkowitz** (2024). The Impact of Virtual Computer Screen Backgrounds on Subjective Performance Evaluation in Online Videoconferences. *Computers in Human Behavior Reports*, 100516.

Hennig-Schmidt, H., Z. Li, & **G. Walkowitz** (2024). Fairness Deliberations and Fair Allocations in Symmetric and Asymmetric Bargaining – An Experimental Study on Group Decisions in Germany and China. *Group Decision and Negotiation* 33: 1429-1469.

Schönmann, M., A. Bodenschatz, M. Uhl, & **G. Walkowitz** (2024). Contagious Humans: A Pandemic's Positive Effect on Attitudes towards Care Robots. *Technology in Society* 76: 102464.

Schönmann, M., A. Bodenschatz, M. Uhl, & **G. Walkowitz** (2023). The Care-Dependent are Less Averse to Care Robots: An Empirical Comparison of Attitudes. *International Journal of Social Robotics* 15: 1007-1024.

Walkowitz, G., A. Belianin, & A.R. Dorrough (2022). Inter-cultural Cooperation: The Role of Attitudes, (Shared) Expectations, and Behavioral Standards. *Frontiers in Psychology* 13.

Jauernig, J., M. Uhl, & **G. Walkowitz** (2022). People Prefer Moral Discretion to Algorithms: Algorithm Aversion Beyond Intransparency. *Philosophy and Technology* 35.

Bodenschatz, A., M. Uhl., & **G. Walkowitz** (2021). Autonomous Systems in Ethical Dilemmas: Attitudes towards Randomization. *Computers in Human Behavior Reports* 4: 100145.

Walkowitz, G. (2021). Dictator Game Variants with Probabilistic (and Cost-Saving) Payoffs - A Systematic Test. *Journal of Economic Psychology* 85: 102387.

Goerg, S.J., D. Rand., & **G. Walkowitz** (2020). Framing Effects in the Prisoner's Dilemma but not in the Dictator Game. *Journal of the Economic Science Association* 6(1): 1-12.

Susewind, M. & **G. Walkowitz** (2020). Symbolic Moral Self-Completion–Social Recognition of Prosocial Behavior Reduces Subsequent Moral Striving. *Frontiers in Psychology* 11: 560188.

Gürtler, O., **G. Walkowitz**, & D. Wiesen (2019). Do Good and Talk about It! Disclosure and Reward of Discretionary Kindness. *Journal of Economic Behavior & Organization* 161: 323-342.

Lönnqvist, J.-E. & **G. Walkowitz** (2019). Experimentally Induced Empathy Does Not Affect Monetarily Incentivized Dictator Game Behavior. *Frontiers in Psychology* 10: 337.

Walkowitz, G. (2019). Employers Discriminate Against Immigrants and Criminal Offenders – Experimental Evidence. *Economics Letters* 174: 140-143.

Irlenbusch, B., R.M. Rilke, & **G. Walkowitz** (2019). Designing Feedback in Voluntary Contribution Games - The Role of Transparency. *Experimental Economics* 22: 552-576.

Hennig-Schmidt, H., B. Irlenbusch, R.M. Rilke, & **G. Walkowitz** (2018). Asymmetric Outside Options in Ultimatum Bargaining: A Systematic Analysis. *International Journal of Game Theory* 47: 301-329.

Walkowitz, G. & Weiss, A.R. (2017). Read My Lips! (But Only If I Was Elected)! Experimental Evidence on the Effects of Electoral Competition on Promises, Shirking, and Trust. *Journal of Economic Behavior & Organization* 142: 348-367.

Hennig-Schmidt, H. & **G. Walkowitz** (2017). Moral Entitlements and Aspiration Formation in Asymmetric Bargaining: Experimental Evidence from Germany and China. *Games* 8(4): 44.

Konstabel, K., J.-E. Lönnqvist, S. Leikas, R. García Velázquez, H. Qin, M. Verkasalo, & **G. Walkowitz** (2017). Measuring Single Constructs by Single Items: Constructing an Even Shorter Version of the 'Short Five' Personality Inventory. *PLOS ONE* 12(8).

Conrads, J., M. Ellenberger, B. Irlenbusch, E.N. Ohms, R.M. Rilke, & **G. Walkowitz** (2016). Team Goal Incentives and Individual Lying Behavior. *Die Betriebswirtschaft* 76(1): 103-123.

Goerg, S.J., H. Hennig-Schmidt, **G. Walkowitz**, & E. Winter (2016). In Wrong Anticipation - Miscalibrated Beliefs on Trust between Germans, Israelis, and Palestinians. *PLOS ONE* 11(6).

Lönnqvist, J.-E., M. Verkasalo, **G. Walkowitz**, & P.C. Wichardt (2015). Measuring Individual Risk Attitudes in the Lab: Task or Ask? An Empirical Comparison. *Journal of Economic Behavior & Organization* 119: 254-266.

Lönnqvist, J.-E., R.M. Rilke, & **G. Walkowitz** (2015). On Why Hypocrisy Thrives: Reasonable Doubt Created by Moral Posturing Can Deter Punishment. *Journal of Experimental Social Psychology* 59: 139-145.

Hennig-Schmidt, H. & **G. Walkowitz** (2015). Negotiations Among Chinese and Germans – An Experimental Case Study. *Homo Oeconomicus* 32(3/4): 451-488.

Lönnqvist, J.-E., H. Hennig-Schmidt, & **G. Walkowitz** (2015). Sex- and Ethnicity-Based Discrimination and the Maintenance of Self-Esteem. *PLOS ONE* 10(5).

Lönnqvist, J.-E., B. Irlenbusch, R.M. Rilke, & **G. Walkowitz** (2014). Moral Hypocrisy–Impression Management or Self-Deception? *Journal of Experimental Social Psychology* 55: 53-62.

Conrads, J., B. Irlenbusch, R.M. Rilke, A. Schielke, & **G. Walkowitz** (2014). Honesty in Tournaments. *Economics Letters* 123: 90-93.

Conrads, J., B. Irlenbusch, R.M. Rilke, & **G. Walkowitz** (2013). Lying and Team Incentives. *Journal of Economic Psychology* 34: 1-7.

Lönnqvist, J.-E., M. Verkasalo, P.C. Wichardt, & **G. Walkowitz** (2013). Personal Values and Pro-Social Behaviour in Strategic Interactions: Distinguishing Value-Expressive from Value-Ambivalent Behaviours. *European Journal of Social Psychology* 43: 554-569.

Konstabel, K., J.-E. Lönnqvist, **G. Walkowitz**, K. Konstabel, & M. Verkasalo (2012). The 'Short Five' (S5): Measuring Personality Traits Using Comprehensive Single Items. *European Journal of Personality* 26: 13-29.

Lönnqvist, J.-E., P.C. Wichardt, M. Verkasalo, & **G. Walkowitz** (2012). Personality Disorder Categories as Combinations of Dimensions: Translating Cooperative Behavior in Borderline Personality Disorder into the Five-Factor Framework. *Journal of Personality Disorders* 26(2): 298–304.

Lönnqvist, J.-E., **G. Walkowitz**, M. Verkasalo, & P.C. Wichardt (2011). Situational Power Moderates the Influence of Self-Transcendence vs. Self-Enhancement Values on Behavior in Ultimatum Bargaining. *Journal of Research in Personality* 45: 336-339.

Lönnqvist, J.-E., M. Verkasalo, & **G. Walkowitz** (2011). It Pays to Pay – Big Five Personality Influences on Cooperative Behavior in an Incentivized and Hypothetical Prisoner's Dilemma Game. *Personality and Individual Differences* 50: 300-304.

Goerg, S.J. & **G. Walkowitz** (2010). On the Prevalence of Framing Effects Across Subject Pools in a Two-Person Cooperation Game. *Journal of Economic Psychology* 31: 849-859.

Lönnqvist, J.-E., **G. Walkowitz**, P.C. Wichardt, M. Lindeman, & M. Verkasalo (2009). The Moderating Effect of Conformism Values on the Relations Between Other Personal Values, Social Norms, Moral Obligation, and Single Altruistic Behaviours. *British Journal of Social Psychology* 48: 525-546.

Falk, A., **G. Walkowitz**, & W. Wirth (2009). Benachteiligung wegen mangelnden Vertrauens? Eine Experimentelle Studie Zur Arbeitsmarkt-Integration von Strafgefangenen. *Monatsschrift für Kriminologie und Strafrechtsreform* 6: 526-546.

Other Publications

Hennig-Schmidt, H. & **G. Walkowitz** (2026). *The (Im)Moral Man? An Experimental Study on Hypocrisy and Gender in Dictator-Game Giving*. In: Bechtold, S. & I. Spiecker gen. Döhmann (Eds.): Law, Behavior, and Decision - Festschrift zum 70. Geburtstag von Christoph Engel, Nomos, 161 - 175.

Walkowitz, G. (forthcoming). *Kann die Existenz von Vergeltungslücken ablehnende Intuitionen gegenüber Algorithmen erklären?* In: Jauernig, J. & M. Uhl (Eds.): Ethik und Künstliche Intelligenz, Springer.

Walkowitz, G. & M. Uhl (2025). *Behavioral Business Ethics*. In: Chuah, S.-H., R. Hoffmann, and A. Neelim (Eds.). Elgar Encyclopedia of Behavioural and Experimental Economics, 12, Edward Elgar Publishing, 37-39.

Uhl, M. & **G. Walkowitz** (2025). *Behavioral Ethics of Technology* . In: Chuah, S.-H., R. Hoffmann, and A. Neelim (Eds.). Elgar Encyclopedia of Behavioural and Experimental Economics, 23, Edward Elgar Publishing, 76-78.

Walkowitz, G. (2024). Ethik in der verhaltenswissenschaftlichen Forschung und die verhaltenswissenschaftliche Erforschung der Ethik. *Acamonta* 31: 27-31.

Geburek, D., S. Glöser-Chahoud, & **G. Walkowitz** (2023). Das neue 'Freiberg Center for Circular Economy' an der TU Bergakademie Freiberg. *Acamonta* 30: 67-69.

Uhl, M., A. Bodenschatz, M. Schönmann, & **G. Walkowitz** (2022). *Ethik der Künstlichen Intelligenz*. In Schober, W., Overbeck, G., Persival Baroncini Proença, S., Lobo Nett, M. (Eds.), KI. Mobilität. Gesellschaft. Basci.net – AI Bridging Society, Technische Hochschule Ingolstadt.

Berend, P. & **G. Walkowitz** (2013). Corporate Volunteering in der Personalpraxis. *Personal im Fokus* 6: 30-32.

Irlenbusch, B., **G. Walkowitz**, & J. Bernd (2012). Welchen Beitrag kann die experimentelle Wirtschaftsforschung zur Förderung ethischen Handelns in der Wirtschaft leisten? WISU – *Das Wirtschaftsstudium* 5: 681-868.

Irlenbusch, B., A. Neschen, & **G. Walkowitz** (2011). Ethik und experimentelle Wirtschaftsforschung – Beiträge zum Lügenverhalten. *Forum Wirtschaftsethik* 2: 27-36.

Berend, P. & **G. Walkowitz** (2007). Effektive Koordination. *Harvard Business Manager*, August: 14-15.

Work in Progress

Reiter, K. & **G. Walkowitz** (2026). The Effect of Human Versus Algorithmic Job Replacement on Survivor Performance, revise and resubmit, *Journal of Behavioral and Experimental Economics*.

Erdmann, M.V. & **G. Walkowitz** (2026). Testing eco-modulation policy incentives: Experimental evidence on extended producer responsibility, revise and resubmit, *Journal of Business Ethics*.

Dohmen, T., F. Meyer, & **G. Walkowitz** (2026). Basic Needs Satisfaction as a Fundamental Distributive Principle: Evidence from the Lab and the Field, submitted manuscript.

Schönmann. M. & **G. Walkowitz** (2026). Migrant or Robot? A Representative Study on the Societal Acceptance of Strategies Against the Elder Care Labour Shortage. submitted manuscript.

Schönmann. M. & **G. Walkowitz** (2026). As Co-workers or Better Alone? Attitudes Toward Robots and Humans in Elderly Care Teams. To be submitted.

Apffelstaedt, A., B. Irlenbusch, J.E. Lönnqvist, & **G. Walkowitz** (2026). Figleafing and Self-Serving Behavior. To be submitted.

G. Walkowitz, A. Bodenschatz, D. Utlu, & A. Kriebitz (2026). Stated vs. Revealed Preferences for Human Rights and Environmental Protection. To be submitted.

Klett, M., K. Reiter, & **G. Walkowitz** (2026): The Gender Remote Work Gap over time: Longitudinal analysis of usage patterns before, during and after the pandemic. To be submitted.

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